

Gateway to the East Coast

United States Cold Storage facilities in North Carolina and Delaware offer new logistics options up and down the Eastern Seaboard.

They've been known collectively, as a "gateway to the world." And today three mid-Atlantic warehouses are still opening new doors of opportunity to refrigerated and frozen food processors and distributors nationwide.

Since 1988 United States Cold Storage (USCS) facilities in Lumberton and Warsaw, N.C.; as well as Milford, Del., have been among cold storage industry leaders for global exporting and importing of poultry, pork and seafood. Meanwhile, parent company USCS, Cherry Hill, N.J., believes the warehouses can serve many more domestic needs.

"These modern refrigerated facilities are extremely well operated and are overseen by dedicated management personnel," says Bill Garrison, vice president and area manager. "Each facility offers extensive storage and blast freezing capabilities and all of our operating personnel are highly experienced in coordinating the details and documentation for

volume import and export services."

Jerome Scherer is vice president of national sales and marketing. From the company's national sales office in Union City, Calif., he adds, "We believe Lumberton is situated to become a center for frozen food manufacturers wishing to position their products for order assembly and timely movement to customers within the region. Our warehouse and transportation systems are designed

to support fast product turnover and cost-effective shipping."

For that matter, processors working with USCS' mid-Atlantic sites can tap into them from nearly anywhere in the United States. USCS has a network of 30 facilities nationwide that manage more than 110 million cubic feet of space. The company offers numerous warehousing services ranging from blast freezing and custom fruit and vegetable re-packing to single-case order picking and cross-dock or trans-load shipping programs.

AS400 computers further enhance USCS' abilities to build, schedule and/or consolidate shipments anywhere. The company's latest offering, E-USCOLD, gives customers Internet access to a full range of services including order entry, order tracking and real-time inventory and shipment reports.

Processors looking to ship product anywhere from New York to Miami should consider Lumberton, N.C., as an option. Located on Interstate 95 in the coastal plains of the state, Lumberton is the halfway point between



USCS facilities offer many services.



Darron Ezell
Manager

- Refrigerated space: 6.8 million cubic feet
- Temperature range: -20°F to +35°F
- Dock doors: 33
- Rail service: CSX Railroad (8 rail dock doors)
- Racked pallet positions: 25,000
- Enclosed refrigerated docks
- Import/export container services including documentation
- RF bar code scanning

USCS Lumberton
2901 Kenny Biggs Rd.
Lumberton, NC 28358
(910) 739-1992
Fax: (910) 739-1974



Jesse Hooks
Manager

- Refrigerated space: 2.5 million cubic feet
- Temperature range: -20°F to +35°F
- Dock doors: 12
- Rail service: CSX railroad (4 rail dock doors)
- Racked pallet positions: 9,022
- Enclosed refrigerated docks
- Blast freezing capacity: 395,000 lbs. daily
- Import/export container services including documentation
- RF bar code scanning

USCS Warsaw
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Warsaw, NC 28398
(910) 293-7400
Fax: (910) 293-7090

those two major metropolitan centers. Lumberton also provides easy access to and from the ports of Savannah, Charleston, and Norfolk. It also represents a short route to anywhere along the eastern seaboard as well as Atlanta; Charlotte, N.C.; and Washington D.C.

Says Plant Manager Darron Ezzell, "USCS Lumberton was designed to stand as one of the most modern cold storage facilities in the world. The facility is 6.8 million cubic feet and features sophisticated computerized refrigeration control system to monitor all facility environments including storage rooms, shipping and receiving docks and blast tunnels."



housing options in the area. The warehouse has 2,515,226 cubic feet of fully racked freezer storage space including 827,842 cubic feet of convertible storage and 1,687,384 cubic feet of freezer storage. It has a blast freezing capacity of 365,000 lbs. daily and also offers rail service (CSX), USDA inspection services and export shipment certification.

"We have an excellent, custom-developed IBM computer system that has the capabilities for RF bar code scanning and on-line inventory

"These modern refrigerated facilities are extremely well operated ... each offers extensive storage and blast freezing capabilities."

- Bill Garrison, USCS vice president, area manager

Lumberton's services include order picking and cross docking. Of course, the facility also is fully capable of extending export services for any frozen product to any location worldwide. Other offerings include rail service and blast freezing.

Any processor considering green-field projects might figure Lumberton into the planning. The warehouse sits on 132 acres of land and could accommodate an adjacent processing or packing facility.

USCS' Warsaw facility - opened in 1997 as a satellite location to Lumberton - offers still more ware-

monitoring through www.E-USCOLD.com," says Plant Manager Jesse Hooks. "This information continually keeps our customers informed regarding the status of orders and inventory flow."

The Warsaw facility is strategically located to serve North Carolina's agriculture, meat and poultry needs and is situated halfway between Raleigh and Wilmington, just off Interstate 40. The port of Morehead City is directly east and the ports of Wilmington and Charleston are south, providing exporting convenience.

Located just up the coast is USCS' Milford, Del., facility offering 4.3 million cubic feet of computer-controlled, 0°F space and more than 20,000 individual pallet positions. The facility offers blast freezing (600,000-lb. daily capacity), exporting, rail car handling and many other services.

"We're positioned as a hub that serves the entire Northeast from Baltimore and Washington, D.C., to Philadelphia, New York and Boston," says Plant Manager Ron Longhany.

"We've just implemented a RF bar code system to offer real-time information about inventory movements. We also have fully enclosed, refrigerated docks and can arrange and handle less-than-truckload or full-truckload shipments."

Last but not least, Area Manager Bill Garrison notes that the USCS employees handling customer orders are themselves well experienced in the field.

"We're proud here to have some of the most experienced staffs within USCS and the public refrigerated warehouse industry. From every level we provide our customers individual service and attention."

- www.uscoldstorage.com



Ron Longhany
Manager

- Refrigerated space: 4.3 million cubic feet
- Temperature range: -10°F to +35°F
- Dock doors: 25
- Rail service: Norfolk Southern (4 rail dock doors)
- Racked pallet positions: 20,500
- Enclosed refrigerated docks
- Blast freezing capacity 1,000,000 lbs daily
- USDA meat and poultry inspection services
- Import/export container services including documentation
- RF bar code scanning

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United States Cold Storage Locations

